

# **Embracing Change,**

# Celebrating Resilience

As we enter the summer of 2024, I'm struck by the remarkable journey we've undertaken together in the food industry. The past few years have tested our resolve, challenged our ingenuity, and showcased resilience.

The landscape of our industry continues to evolve at a pace that can sometimes feel dizzying. From supply chain innovations to shifting consumer preferences, and from technological advancements to new environmental imperatives – change remains our constant companion. Yet, it's in this dynamic environment that we've found our greatest strengths. I believe it was an ancient Greek philosopher who said: "The only constant in life is change." In our industry, we've not only adapted to change; we've learned to thrive in it. We've seen businesses pivot with agility, teams collaborate with renewed vigor, and individuals step up with inspiring creativity.

As Michigan bursts into its distinctive enthusiasm for summer, let's take a moment to celebrate our achievements. Our state's rich agricultural history continues to be a cornerstone of our success. From the sun-kissed cherry orchards of Traverse City to the dynamic food scenes of our specialty markets all around the state, we're witnessing once again the annual resurgence of local flavors and innovative culinary experiences that return every year in these 'lazy, hazy, crazy days of summer'!

But our celebration should also be a call to action. As we enjoy the fruits of our labor, let's take care to 'do things right', to promote and ensure the success of our local partners at every level – suppliers, customers, and customers' customers, all the while nurturing the next generation of food industry professionals to take a chance and join us! The challenges that others see us face – be it ongoing labor shortages, inflationary pressures, or supply chain concerns – are not roadblocks. They are opportunities for us to demonstrate our industry's exciting and innovative spirit!

Looking ahead, I'm filled with optimism. The resilience we've built, the lessons we've learned, and the community we've strengthened are all ingredients for a future filled with promise. As we navigate the rest of 2024 and beyond, let's carry the adaptability and work ethic that has come to define who we are. Here's to a summer of growth, shared successes, and continued resilience. Together, we're not just weathering change – we're leading it.

JIM OSTERHAVEN

President & CEO





# SUPERIOR TASTE





INTERNATIONAL

**SPECIALTY SPOTLIGHT | 9** 





Summer 2024 Superior Taste | 3

# New **PRODUCTS**

#9944

## **SOCIAL KITCHENS PROFESSIONAL**

Premium Shrimp Burgers 40/4.4 oz.











# **COMMITTED TO CRAFT AND QUALITY**

**Featured Michigan Turkey Products:** 



#90458

# Hickory Smoked Turkey Breast, Green Tier

2/9.5 lb.

- Whole muscle deli shape
- No MSG added
- · 0g of trans fat per serving



#90445

# Oven Roasted Turkey Breast, Black Tier

2/8.5 lb.

- Whole traditional shape
- Reduced sodium
- Gluten free

Michigan Turkey Co-Op was established in 1998 by 15 growers seeking to sell their birds locally. Today, these growers are part of the company's board and play an active role in its operations. Their local ownership allows them to easily adjust to evolving demands.

Michigan Turkey's family farms have dedicated years to perfecting their skills and setting a new standard for quality. Their expertise is evident, and their products offer the most nutritious and delicious options with exceptional value.



# GRAND TRAVERSE RESORT AND SPA



raverse City is not only among northern Michigan's natural beauty but also renowned for its vibrant and diverse food scene. Grand Traverse Resort and Spa is within that scene and is constantly striving to have food and service that goes above and beyond. With food being the cornerstone of the guest experience there is a focus on quality, freshness, and local flavors.

When asked what the best part of the job is, Executive Chef Auston Minnich's answer was essentially the people. New faces to cater to and build relationships with, keeping long-term guests satisfied and coming back, and a closeknit staff that's on the same page and collaborative. Service is a priority that has been ingrained in Chef Minnich over his 18 years in the industry. The Saginaw native studied culinary at Robert Morris University Illinois in Chicago, and from there stayed in the area, working at an Italian mom-and-pop and directing food service at a local community college. He then went on to fulfill a dream of working on the Las Vegas Strip - putting in 8 years at Gordon Ramsay Steak, where he heavily honed and developed his skills. He even met his wife Taylor there, but Michigan was calling him back, as it does to so many of us. 2021 is when the pieces fell in the right place to land him at Grand Traverse Resort and Spa, where he now oversees the entire culinary operation.

Within the resort, there are seven separate restaurants of different scales and concepts, as well as in-room dining, and banquets - its largest culinary outlet. However, the highest level of dining experiences offered, both figuratively and literally, is Aerie Restaurant & Lounge. The 16th floor of the main tower is where you're able to dine while taking in stunning panoramic views of the East Grand Traverse Bay and surrounding areas. Thanks to the partnership with Sales Representative Travis Murdock, this is where you'll find the main destination for Superiorsupplied products, from USDA Prime River City Meats steaks and chops to top-of-the-line seafood. The menu rotates seasonally, and Chef Minnich & co. are always looking at which local businesses they can help in order to bring in the freshest and most sustainable products, both environmentally and economically.

Things are constantly moving at Grand Traverse Resort and Spa. Guests come and go, while menus change and restaurants are added, though what stays unmoving and consistent is a focus on the people. On the surface, the guests are prioritized with exceptional service, which is only made possible by the teamwork, communication, and finesse happening from within.

9

Grand Traverse Resort and Spa | Traverse City, MI







### #1208 Cherrystone Aquafarm

Little Neck Clams, Fresh 100/ct

#9084 Raw Shrimp P&D, Tail-On, 8-12 ct 5/2 lb.



#5243 1.25 lb Live Lobster

6/pcs



#3005 King Crab Leg, Split, 9-12 ct 1/20 lb.



#1211 Frozen Mussels, Canadian, VP 5/2 lb.

Featured Dishes







**Summer 2024** Superior Taste | 7



# SPECIALTY SPOTLIGHT: Greek Farms International



by hand

For over 5,000 years, olive oil has been created under the Cretan sun using only the finest olives. For Soul of Creta extra virgin olive oil the first crop is harvested by hand and immediately cold pressed. This old country process has been passed down from generation to generation with a passion and love of Greek traditions. Greek Farms International incorporates its high standards of quality and consistency. With each harvest, they are committed to bringing 100% natural Greek taste to your kitchen. And Superior Foods is proud to be your exclusive supplier!



# 42400 | 6/1 Gallon 75/25 Blended Cooking Oil

A unique blend of canola and olive oil carefully selected to create a vertatile and balanced oil that's clean and great for cooking.

### **CLICK HERE**

To view more products from Greek Farms International



42402 | 4/3 Liters Soul of Creta 100% Extra Virgin Olive Oil

From Cretan orchards, hand-harvested and immediately cold pressed. Rich, flavorful, and smooth with a low acidity.

Summer 2024 Superior Taste | 9



# Restaurant's Pure & Fresh Spices



#49112 Ground **Black Pepper** 1/5 lb

> Elevate your culinary experience with Restaurant's Pride spices, herbs, and seasonings. All are purchased directly from spice farmers and growers enabling them to provide the freshest and purest products at highly competitive prices. In addition, all of their products are milled, cleaned, and treated right here in the United States.

### **CLICK HERE**

To view more products from Restaurant's Pride

# MENU Inspirations

Featured Superior Products
Used in these Recipes:



#2812 Michigan Bread Bruschetta Slices, 1/2" 8/40 ct



#140427 **Garden Cut** Diced Tomato, 3/8" 2/2.5 lb \*pre-order item



#96956 Cucina Andolina Shredded Parmesan 4/5 lb



Classic Bruschetta

with garlic parm toasts & balsamic glaze



12 | Superior Taste Summer 2024

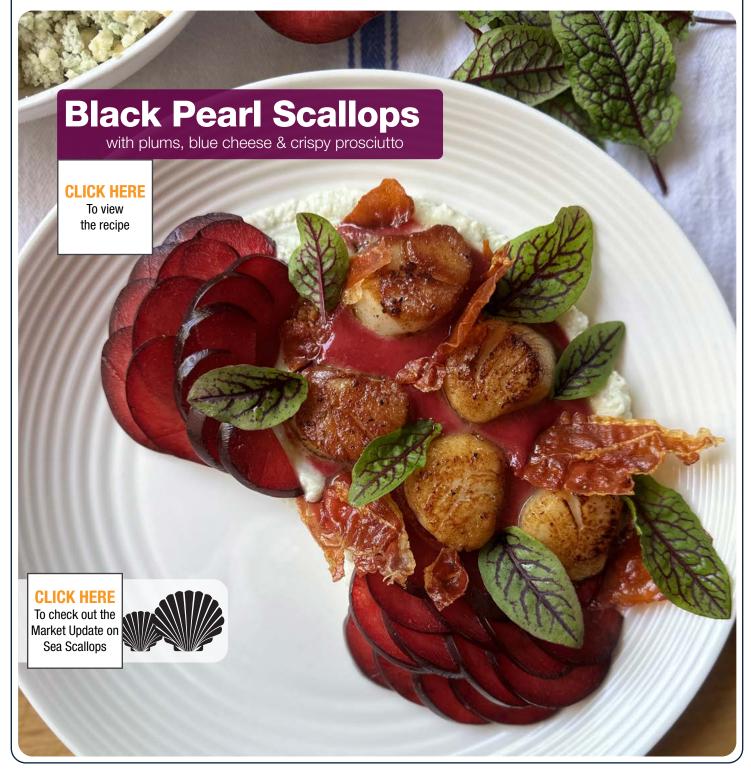


#99852 **Roth Cheese** 

**Moody Blue** Smoked Blue Cheese 1/6 lb

#8209 **Black Pearl Seafoods** Sea Scallops, 10-20 ct 1 Gallon









# **LOCAL FIRST**

Louie's Meats







## **FAMILY OWNED & OPERATED SINCE 1962!**

Louie Alpers established Louie's Meats in 1962 to provide custom meat processing services for local farmers and businesses. Over time, the company expanded to cater to restaurants, delis, and distributors across the state. In 1980, Louie's started producing and selling corned beef under the O'Brien brand.

They continue to operate as a family-owned business, committed to delivering reliable service and top-notch products at their freshest. Their offerings are crafted using the finest USDA-inspected choice beef, and they adhere to full HACCP compliance.



#91309

# Top Round Corned Beef

Tender and flavorful corned beef made from USDA Choice top round that is cooked and hand-trimmed, making it perfect for slicing and sandwich-making.

2/4.5 lb.



#91310

# Top Round Pastrami

Perfectly seasoned pastrami made from USDA Choice top round that is cooked and full of robust smoky flavor.

1/10 lb.

MEDE IN MICHIGAN

Summer 2024 Superior Taste | 15

# ELAN OR REVOLUTION



### **CLICK HERE**

To view more products from Dalmares Produce, Inc.

### **Features:**

- Vibrant flavor
- Packed with probiotics
- Long shelf life
- Low in calories
- Versatility
- Adds depth to dishes



#170596 **Korea Kimchee Kimchi** 4/1 gal





# TASTE THE DIFFERENCE



46140 | 4/5 lb

**Ground Turkey, 85/15** 

Coarsely ground, minimally processed, and made with no artificial ingredients.

Versitile and delicious in any recipe!